

Investment Banking Analyst/Associate
Full-time position
M&A and Project Finance – Renewable Energies
Based in Bucharest

I Company description

Finergreen is an investment banking boutique specialized in renewable energy and the energy transition. Founded in 2013, the company now operates around the world through 12 offices with more than 90 employees in total.

We advise our clients (mostly independent industrials, financial institutions, or utilities) on strategic projects in either equity (M&A, venture, or growth capital) or debt (project finance, private placements, LBOs) transactions.

We have a strong track record in deals execution since 2013 as we have supported key players on c.200 transactions representing more than EUR 6 bn; mostly with family businesses and entrepreneurs but also with large and international financial institutions.

We strongly believe that financial expertise is required as a fundamental driver of success for entrepreneurs in the energy transition industry given the large amounts of capital that need to be deployed in the long term to drive significant change on our planet.

The Finergreen Central Europe office was incorporated in September 2020 and Finergreen Romania in 2022. The current team works together and executes several debt and equity transactions in collaboration with the other Finergreen offices.

The Bucharest office covers all the Eastern European markets (Romania, Bulgaria, and the Balkans). The implementation of the Green Deal by the European Union has encouraged Finergreen to reinforce its team in the area.

We have ambitious goals in Eastern Europe in the coming years and we are looking for autonomous and entrepreneurial profiles that wish to pursue a financial career in a fast-growing company at the heart of the renewables.

More information is available on our website www.finergreen.com and our LinkedIn page.

II Job description

The position is based in Bucharest where you will join our team as Analyst. You will work in direct contact with the rest of the team on broad range of advisory mandates (M&A and Project Finance) at all stages, across different geographies

We require collaborators to assume high levels of responsibility immediately with direct exposure to senior management and clients. It involves meetings and interactions with CEOs, CFOs, or senior executives. The position appeals to candidates with hands-on experience looking to embrace new opportunities

Your main tasks will be:

- ▶ Financial Modeling, Financial Analysis and Transaction Materials:
 - Perform financial analysis of projects or companies.

- Build financial models, either on Project Finance or M&A transactions.
- Draft and review marketing materials (teasers, info memos, other memos, etc.).
- ▶ Client / Investors relationship activities
 - Manage day-to-day interactions with lenders or investors.
 - Attend or lead meetings and negotiations.
- ▶ Transaction Execution
 - Monitor and facilitate due diligence processes.
 - Liaise and coordinate with external advisors (legal, technical, accountants etc.).
 - Manage Q&A process between investors and clients.
- ▶ Other type of activities
 - Carry out market research on specific topics
 - Draft and review client pitches.
 - Contribute to communications, marketing, or other material for the company.

Finergreen is a human-sized company where you will get the chance to work in a young and dynamic environment while taking part in all the aspects of our diverse activity. You will acquire strong financial skills (financial structuring, financial analysis, financial modelling, etc.) and will gain solid knowledge related to financial transactions (project finance and M&A) while evolving in an entrepreneurial framework where everyone participates in the growth of the company, where initiative is encouraged and where everyone can make an impact.

III Requirements

The ideal candidate will have an outstanding academic track record and a Bachelor or Master's degree in Economics or Finance (or business / engineering with a good financial knowledge).

The ideal candidate preferably has worked for 1+ years experience in project finance or M&A.

The candidate has to demonstrate the following skills:

- Dynamism combined with a strong work ethic and a sense of initiative.
- Strong financial analysis and proven financial modelling skills (Excel).
- Time management, organizational skills, and great reliability.
- Native Romanian and Fluent in English.
- An additional language of Central or Eastern region (Polish, Hungarian / Romanian, Bulgarian, Serbo-Croatian) is definitely a plus.

In addition to the above, we would highly value past experiences related to renewable energy transactions.

We are an equal opportunity employer and will consider all applications to favor a diverse and inclusive work environment where everyone can belong. All hires are based on qualifications, merit, and business needs, regardless of gender, origin, color, religion, disability, sexual orientation or any other protected status.

IV Conditions and contacts

The position will be offered through a long-term contract, starting in as soon as possible. The job will be based in Bucharest, with travel in the region (occasionally).

Compensation will be discussed depending on profile and experience.

V Recruitments / admissions

The recruitment period is opened, and candidates are invited to apply and submit their resume and motivation letters. After an internal review, the selected candidates will receive an email confirming their selection for the admission process.

Selected candidates will perform two interviews, one with the Human Resources representant and one with a Vice-President.

The interview will consist of two parts, one of a technical nature, where will be assessed the following: (i) financial knowledge, (ii) financial modelling skills and (iii) Excel and Power Point knowledge. The other part will assess the motivation of the candidate..

After the end of the recruitment period, a maximum of 2 weeks will be needed to assess the final selected candidate and all the candidates will receive feedback.

VI Contacts

Interested candidates should send their application to daniela.olariu@finergreen.com with the subject being “**Analyst position – Bucharest.**”

Your cover letter should describe an assignment you performed illustrating your ability to perform as contemplated in the Job Requirements.