

Associate**Full-time position****M&A and Project Finance – Renewable Energies**

Based in Madrid – Q2 2023

I Company description

Finergreen is a M&A and financing advisory boutique for the energy transition. Founded in 2013, the company now operates around the world through 12 offices with around 90 collaborators in total, being Madrid the 2nd largest office within the group.

We advise our clients (mostly independent industrials, financial institutions, or utilities) on strategic projects in either equity (M&A, venture or growth capital) or debt (project finance, private placements, LBOs) transactions.

We have advised on over 170 financial transactions to date which led to the development of more than 10 GW of renewable capacity, and which have helped start-ups become cornerstone players in the energy transition around the world.

We strongly believe that financial expertise is required as a fundamental driver of success for entrepreneurs in the energy transition industry given the large amounts of capital that need to be deployed in the long term to drive significant change on our planet.

With a strong track record of working with family businesses and entrepreneurs but also with large and international financial institutions, Finergreen is a recognized advisor in the industry while remaining true to the entrepreneurial spirit that was at its inception.

The Madrid office was incorporated in September 2020 and is currently working on several debt and equity transactions. The Madrid office covers all the Southern European markets (Portugal, Spain, Italy, and Greece) together with direct support to the new office based in London and dedicated to the UK market. Within the Finergreen group, the Madrid branch also provides active support to the Mexico and Sao Paulo offices.

Finergreen has ambitious goals for 2023 and we are looking for autonomous and entrepreneurial profiles that wish to pursue a financial career in a fast-growing company at the heart of renewables.

The Madrid team currently has 20 collaborators executing transactions in Southern Europe and also benefits from the daily presence of the CEO and Founder of Finergreen.

More information available on our website: www.finergreen.com and our LinkedIn page.

II Job description

The position is based in Madrid where you will join our team as an Associate. You will work especially with the recently opened office in London, but the position might cover also other geographies managed by the Southern-Europe branch (Spain, Portugal, Italy, Greece).

We require collaborators to assume high levels of responsibility immediately with direct exposure to senior management and clients. It involves meetings and interactions with CEOs, CFOs, or senior

executives. The position appeals to candidates with hands-on experience or behaviour who seek a challenging opportunity.

Your main tasks will be:

- ▶ Team and transaction exposure
 - Manage and support analysts during all the parts of the M&A and Project Finance transactions;
 - Key client contact during day-to-day transaction activity and manage investors and lenders relationship within transaction context;
 - Actively participate and help to manage market relation with relation to potential equity players or lenders within the assignments;
- ▶ Analysis and production activities:
 - Design and / or help to design deliverables (financial model, teaser, IM, pitch), delegate production to analysts, check the quality of deliverables (both in substance and in form - Finergreen standard);
 - Ensure compliance with the schedule for the production deliverables for which he/she is responsible;
 - Proofread and mark-up legal documents related to operations (loan agreement, shareholder agreement etc.);
 - Check the adequacy of analytical work and financial models carried out with the terms and conditions of contracts being negotiated;
 - Share expertise, promote the transfer of skills and empowerment by delegating effectively;
- ▶ Marketing activities
 - Manage day-to-day interactions with lenders or investors;
 - Attend and Lead meetings and negotiations;
 - Contribute to branch origination attracting new contacts and leads;
- ▶ Execution
 - Monitor and facilitate due diligence processes;
 - Liaise and coordinate with external advisors (legal, technical, accountants etc...);
 - Manage Q&A process between investors and clients;
- ▶ Finergreen activities
 - Supervise market research;
 - Draft and review client pitches;
 - Contribute to communications, marketing, or other material for the company.

Finergreen is a human-sized company where you will get the chance to work in a young and dynamic environment while taking part in all the aspects of our diverse activity. You will acquire strong financial skills (financial structuring, balance sheet analysis, modelling...) and will gain solid knowledge related to financial transactions (project finance and M&A) while evolving in an entrepreneurial framework where everyone participates in the growth of the company, where initiative is encouraged and where everyone can make an impact.

We are an equal-opportunity employer and will consider all applications to favour a diverse and inclusive work environment where everyone can belong. All hires are based on qualifications, merit, and business needs, regardless of gender, origin, color, religion, disability, sexual orientation, or any other protected status.

III Requirements

The ideal candidate will have an outstanding academic track record from a recognized school or university from which they will have obtained a master's degree with a financial background (or business / engineering with a good financial knowledge).

They have 3 to 5 years of full-time experience in project finance or M&A and have been significantly exposed to infrastructure transactions, ideally renewable energy.

They will demonstrate the following skills:

- Dynamism combined with a strong work ethic and a sense of initiative;
- Strong financial analysis and accounting skills, proven financial modelling skills (Excel);
- Time management, organizational skills and great reliability;
- Fluent English (written and spoken) and ability to draft documents in Spanish.

In addition to the above, we would highly value past experiences related to transactions made in some key countries such as UK, Spain, Portugal, and Italy.

IV Conditions and contacts

The position will be offered through a long-term contract. The job will be based in Madrid, with occasional travel in UK and Europe.

Compensation will be discussed depending on profile and experience. It will include a fixed and a variable part.

V Contacts

Interested candidates should send their application to careers.spain@finergreen.com with the subject being “**Associate Madrid position –Q2 2023**”.