

Financial Associate (V.I.E accepted) Full-time position

M&A and Project Finance – Renewable energy

Based in Abidjan or Nairobi – From April 2023

I Company description

Finergreen is a financial advisory company specialized in renewable energies and the energy transition. Founded in 2013, the company now operates around the world through 11 offices with more than 85 collaborators in total.

We advise our clients (mostly independent industrials, financial institutions or utilities) on strategic projects in either equity (M&A, venture or growth capital) or debt (project finance, private placements, LBOs) transactions. We also provide strategic consulting for Governments and development partners (PPP negotiations, renewable energy programmes development and sector planning).

We have advised over 170 financial transactions to date which have helped startups become cornerstone players of the energy transition around the world.

We strongly believe that financial expertise is required as a fundamental driver of success for entrepreneurs in the energy transition industry given the large amounts of capital that need to be deployed on the long term to drive significant change on our planet.

With a strong track record of working with family businesses and entrepreneurs but also with large and international financial institutions, Finergreen is a recognized advisor in the industry while remaining true to the entrepreneurial spirit that was at its inception.

II Job description

The Associate will be based in Abidjan or Nairobi work in close collaboration with the teams in Nairobi, Abidjan, Cape Town and Paris on active advisory mandates in the Sub-Saharan Africa region, which may be M&A, Project Finance or Strategic Advisory missions.

We require that Associates assume high levels of responsibility immediately with direct exposure to senior management and clients. It involves meetings and interactions with CEOs, CFOs or senior executives. The position appeals to candidates with hands-on experience or behaviour, who seek a challenging opportunity.

The main tasks will be:

- Analysis and production activities:
 - Perform financial analysis of projects or companies;
 - Design deliverables (financial model, teaser, IM, pitch), delegate part of the assignments to Analysts and control the quality of the deliverables
 - Participate in the preparation of deliverables, especially on the most technical parts if necessary

- Execution
 - Manage day-to-day interactions with lenders or investors;
 - Monitor due diligence processes;
 - Liaise and coordinate with external advisors (legal, technical, accountants etc...);
 - Manage Q&A process between investors and clients;
 - Attend meetings and negotiations;
 - Participate in the review of the legal documentation
- Management:
 - Supervise the work of the Analysts and the Trainees, provide support on the organization of their workload and on their prioritization of tasks
- Finergreen activities
 - Carry out market research;
 - Produce client pitches;
 - Participate in external events
 - Contribute to communications, marketing or other material for the company.

In this growing company (more than 85 people at the time of writing), the Associate will get the chance to work in a young and dynamic multicultural environment while taking part in all the aspects of our diverse activity. As part of a team of 20 people from various backgrounds, she/he will acquire strong financial skills (financial structuring, balance sheet analysis, modelling...), and will gain solid knowledge of the energy sectors in various African countries. She/he will also gain knowledge related to financial transactions (project finance and M&A) while evolving in an entrepreneurial framework where everyone participates in the growth of the company, where initiative is encouraged and where everyone can make an impact.

III Requirements

The ideal candidate will have an outstanding academic track record from a reputable school or university from which she/he will have obtained a Master 2 degree with a financial background (or business/engineering with a good financial knowledge).

She/he has at least 3 years full-time experience in advisory (investment bank or M&A/advisory boutique) or investment (investment fund or asset manager); previous experience in infrastructure or project finance in the renewable energy sector, as well as a previous experience in Sub-Saharan Africa.

Candidates will demonstrate the following skills:

- Dynamism combined with a strong work ethic and a sense of initiative;
- Strong financial analysis and accounting skills, proven financial modelling skills (Excel, VBA);
- Time management, organizational skills and great reliability and adaptability;
- Good written and oral communication skills;
- Excellent presentation skills;
- Deep knowledge of the energy sector and financing ecosystem in Sub-Saharan Africa.

She/he should be fluent in English and French, both spoken and written.

We are an equal opportunity employer and will consider all applications to favour a diverse and inclusive work environment where everyone can belong. All hires are based on qualifications, merit and business needs, regardless of gender, origin, color, religion, disability, sexual orientation or any other protected status.

IV Terms

The position can be based either in Abidjan or Nairobi, and compensation is to be discussed based on the profile, including fixed and variable salary.

The position will be opened in April 2023.

V Contact

Please send a resume and cover letter in English with the subject “**Associate – Abidjan/Nairobi – April 2023 - Name**” to careers.africa@finergreen.com