

Analyst**Full-time position****M&A and Project Finance – Renewable Energies**

Based in Cape Town (South Africa) – October 2022

I Company description

Finergreen is a financial advisory boutique specialized in renewable energies and the energy transition. Founded in 2013, the company now operates around the world through 10 offices with around 70 collaborators in total.

We advise our clients (mostly independent industrials, financial institutions or utilities) on strategic projects in either equity (M&A, venture or growth capital) or debt (project finance, private placements, LBOs) transactions.

We have advised over 150 financial transactions to date which led to the development of more than 15 GW of renewable capacity and which have helped startups become cornerstone players of the energy transition around the world.

We strongly believe that financial expertise is required as a fundamental driver of success for entrepreneurs in the energy transition industry given the large amounts of capital that need to be deployed on the long term to drive significant change on our planet.

With a strong track record of working with family businesses and entrepreneurs but also with large and international financial institutions, Finergreen is a recognized advisor in the industry while remaining true to the entrepreneurial spirit that was at its inception.

The Cape Town office was incorporated in July 2021 and is currently working on several projects. The office covers sub-Saharan region with the support of Abidjan and Nairobi offices established in 2016 and 2019.

We have ambitious goals for the coming years and we are looking for autonomous and entrepreneurial profiles that wish to pursue a financial career in a fast-growing company at the heart of the renewables.

FINERGREEN works for a wide panel of key market-makers, either private or public and with high profiles which translates into best-in-class projects. Our goal is therefore to create a world-recognised-brand of financial advisory experts specialised in renewable energies sector.

More information available on our website: www.finergreen.com and our LinkedIn page.

II Job description

The position is based in Cape Town where you will join our team as an Analyst. You will report directly to Finergreen Southern Africa's Managing Partner and work in direct contact with the rest of the African team on active advisory mandates during all phases.

You will have the opportunity to support a diversify multicultural team executing the mandates awarded to FINERGREEN in the Sub-Saharan Africa region, which may be transactions/projects in M&A, Project Finance or Strategic Advisory.

We require collaborators to assume high levels of responsibility immediately with direct exposure to senior management and clients. It involves meetings and interactions with CEOs, CFOs or senior executives. The position appeals to candidate with hands-on experience or behaviour who seek a challenging opportunity.

As an Analyst, your main tasks will be:

- ▶ Analysis and production activities:
 - Perform preliminary financial analysis of projects or companies;
 - Contribute to financial models, either on Project Finance or M&A transactions;
 - Draft marketing materials (teasers, info memos, other memos, etc.);
- ▶ Marketing activities:
 - Manage day-to-day interactions with lenders or investors;
 - Attend meetings and negotiations;
- ▶ Execution activities:
 - Monitor due diligence processes;
 - Liaise and coordinate with external advisors (legal, technical, accountants etc...);
 - Manage Q&A process between investors and clients;
- ▶ Finergreen activities:
 - Carry out market research;
 - Draft client pitches;
 - Contribute to communications, marketing or other material for the company.

FINERGREEN is a human-sized company where you will get the chance to work in a young and dynamic environment while taking part in all the aspects of our diverse activity. You will acquire strong financial skills (financial structuring, balance sheet analysis, modelling...) and will gain solid knowledge related to financial transactions (project finance and M&A) while evolving in an entrepreneurial framework where everyone participates in the growth of the company, where initiative is encouraged and where everyone can make an impact.

III Requirements

The ideal candidate will have an outstanding academic track record from a recognized school or university from which they will have obtained a Master 2 degree (or equivalent) and have followed a financial curriculum with some financial accounting background.

They have 2 to 3 years of full-time experience within top tier firms (whether in a corporate, an advisory firm or an investment fund); previous experience in infrastructure or project finance is a plus and ideally has been exposed to renewable energy transactions.

They will demonstrate the following skills:

- ▶ Dynamism combined with a strong work ethic and a sense of initiative;
- ▶ Strong financial analysis and accounting skills, proven financial modelling skills (Excel, VBA);

- ▶ Time management, organizational skills and great reliability and adaptability;
- ▶ Good written and oral communication skills;
- ▶ Excellent presentation skills
- ▶ Knowledge of the energy sector and financing ecosystem in Sub-Saharan Africa

You are native or completely fluent in English, both spoken and written. Being comfortable working in French could be a plus.

IV Terms

The position is based in Cape Town, compensation to be discussed based on the profile, including fixed and variable salary.

The position will be opened from October 2022.

V Contact

Please send a resume and cover letter in English with the subject “Finergreen Analyst Cape Town – Name” to larissa.saoure@finergreen.com and amelie.beaujard@finergreen.com.