

Associate

Full-time position

Project Finance and M&A – Renewable Energies

Based in São Paulo (Brazil) – Beginning: June 2022

I Company description

Finergreen is a financial advisory boutique specialized in renewable energies and the energy transition. Founded in 2013, the company now operates around the world through 10 offices with around 70 collaborators in total, of which 20 are based in Paris.

We advise our clients (mostly independent industrials, financial institutions, or utilities) on strategic projects in either equity (M&A, venture, or growth capital) or debt (project finance, private placements, LBOs) transactions.

We have advised over 130 financial transactions to date which led to the development of more than 10 GW of renewable installed capacity, and which have helped start-ups become cornerstone players of the energy transition around the world.

We strongly believe that financial expertise is required as a fundamental driver of success for entrepreneurs in the energy transition industry given the large amounts of capital that need to be deployed on the long term to drive significant change on our planet.

With a strong track record of working with family businesses and entrepreneurs but also with large and international financial institutions, Finergreen is a recognized advisor in the industry while remaining true to the entrepreneurial spirit that was at its inception.

II Job description

The position is based in our new São Paulo office, where you will join the team as an Associate. You will work in direct contact with the rest of the team on active advisory mandates at all stages.

We require collaborators to assume high levels of responsibility immediately with direct exposure to senior management and clients. It involves meetings and interactions with CEOs, CFOs, or senior executives. The position appeals to candidates with hands-on experience or behaviour who seek a challenging opportunity.

Your main tasks will be:

- ▶ Analysis and production activities:
 - Perform financial analysis of projects or companies
 - Build financial models, either on Project Finance or M&A transactions
 - Draft and review marketing materials (teasers, info memos, other memos, etc.)
- ▶ Marketing activities
 - Manage day-to-day interactions with lenders or investors
 - Attend or lead meetings and negotiations

- ▶ Execution
 - Monitor and facilitate due diligence processes
 - Liaise and coordinate with external advisors (legal, technical, accountants etc...)
 - Manage Q&A process between investors and clients
- ▶ Finergreen activities
 - Carry out market research
 - Draft and review client pitches and proposals
 - Contribute to communications, marketing, or other material for the company.

By joining us in São Paulo, you will join a human-sized company where you will get the chance to work in a young and dynamic environment while taking part in all the aspects of our diverse activity. You will acquire strong financial skills (financial structuring, balance sheet analysis, modelling, etc.) and will gain solid knowledge related to financial transactions (project finance and M&A) while evolving in an entrepreneurial framework where everyone participates in the growth of the company, where initiative is encouraged and where everyone can make an impact.

III Job requirements

The ideal candidate will have an outstanding academic track record from a recognized school or university from which they will have obtained a master's degree with a financial background (or business/engineering with good financial knowledge).

They have 5 years of full-time experience in advisory (investment bank or M&A/advisory boutique) or investment (investment fund or asset manager). Previous experience in project finance and M&A in the power infrastructure sector is a plus.

They will demonstrate the following skills:

- Dynamism combined with a strong work ethic and a sense of initiative
- Strong financial analysis and accounting skills, proven financial modelling skills (Excel)
- Time management, organizational skills, and great reliability
- Fluent in Portuguese and English (written and spoken) and ability to draft documents in English

In addition to the above, we would highly value past experiences related to transactions made in some key countries such as Brazil, Colombia, Argentina, Chile, or other Latin American countries.

IV Job offer and conditions

The position will be offered through a long-term contract, starting June 2022. The job will be based in São Paulo.

Compensation will be discussed depending on profile and experience. Compensation will include fixed and variable components, in addition to benefits (e.g., healthcare, odontology, meal allowance, transport allowance).

V Contacts

Interested candidates should send their application, with a CV and a Cover Letter, to Vladimir OLARTE (vladimir.olarte@finergreen.com) with the subject being “**Associate Brazil – 2022-Q2**”.

Your cover letter should describe an assignment you performed illustrating your ability to perform as contemplated in the Job requirements section.