

**Vice President****Full-time position****M&A and Project Finance – Renewable Energies**

Based in Eastern Europe (Warsaw, Budapest, Bucharest)

## I Company description

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Finergreen is a financial advisory boutique specialized in renewable energies and the energy transition. Founded in 2013, the company now operates around the world through 10 offices with more than 60 collaborators.

We advise our clients (mostly independent industrials, financial institutions, or utilities) on strategic projects in either equity (M&A, venture or growth capital) or debt (project finance, private placements, LBOs) transactions.

We have advised over 150 financial transactions to date which led to the development of more than 10 GW of renewable capacity, and which have helped start-ups become cornerstone players of the energy transition around the world.

We strongly believe that financial expertise is required as a fundamental driver of success for entrepreneurs in the energy transition industry given the large amounts of capital that need to be deployed on the long term to drive significant change on our planet.

With a strong track record of working with family businesses and entrepreneurs but also with large and international financial institutions, Finergreen is a recognized advisor in the industry while remaining true to the entrepreneurial spirit that was at its inception.

The Finergreen Central Europe office was incorporated in September 2020 and the current team (French, English, Hungarian, Romanian and Russian speakers) is executing several debt and equity transactions in collaboration with the other Finergreen offices.

This new office covers all the Central and Eastern European markets (Poland, Hungary, Romania, Bulgaria, and the Balkans). The implementation of the Green Deal by the European Union has encouraged Finergreen to reinforce its team in the area.

We have ambitious goals in Eastern Europe in the coming years and we are looking for autonomous and entrepreneurial profiles that wish to pursue a financial career in a fast-growing company at the heart of the renewables.

More information available on our website: [www.finergreen.com](http://www.finergreen.com) and our LinkedIn page.

## II Job description

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As Vice President you will be based in Eastern Europe (Warsaw, Budapest or Bucharest, according to your preference).

We require collaborators to assume high levels of responsibility immediately with direct exposure to senior management and clients. It involves meetings and interactions with CEOs, CFOs or senior executives. The position appeals to candidate with hands-on experience or behaviour who seek a challenging opportunity.

As part of Finergreen's global growth and diversification, you will attend specific events to develop the company's network. You will also work in collaboration with Finergreen's team on communication material related to the renewable energy sector (interviews, market studies, etc.).

Your main tasks will be:

- ▶ Deal origination
  - Strengthen the company's brand and advisory platform in the region
  - Source new mandates of project finance and M&A in Eastern Europe
  - Develop and maintain the relationship with a portfolio of clients
- ▶ Deal execution
  - Lead the execution of transactions process from the signing of the mandate to the lifting of the CPs
  - Work in close collaboration with all the stakeholders of the operation (banks, investors, lawyers, technical advisers, etc.)
  - Behave like a real conductor of the transaction
- ▶ Management of the team
  - Organize the cohesion and work of a team of analysts and associates
  - Recruit new high-potential profiles
  - Review the work of the team's work and coordinate deliverables updates (financial models, marketing materials, etc.)
  - Share your experience and participate in the training of Analysts and Associates
- ▶ Finergreen activities
  - Work on cross-border mandates
  - Bring clients/opportunities for the other offices
  - Improve the way of doing business whether from an organizational, communication or HR point of view

Finergreen is a human-sized company where you will get the chance to work in a young and dynamic environment while taking part in all the aspects of our diverse activity. You will have considerable responsibilities, including organization tasks in the office, and will be directly exposed to a broad variety of missions. You will leverage your solid knowledge related to financial transactions (project finance and M&A) while evolving in an entrepreneurial framework where everyone participates in the growth of the company, where initiative is encouraged and where everyone can make an impact.

### III Requirements

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The ideal candidates will have an outstanding academic track record from a recognized school or university from which they will have obtained an MBA, Master 2 degree (or equivalent) with a financial background (or business / engineering with a good financial knowledge).

Also, they have at least 6 years of full-time experience in advisory (investment bank or M&A/advisory boutique) or investment (investment fund or asset manager) in top tier firms ; previous experience in infrastructure or project finance in the renewable energy sector is a plus.

They will demonstrate the following skills:

- Dynamism combined with a strong work ethic and a sense of initiative;
- Time management, organizational skills and great reliability;
- Advanced financial analysis and accounting skills, proven financial modelling skills (Excel);

- Extensive knowledge of the energy sector and financing ecosystem in Eastern Europe;
- Extensive product knowledge across financing (and/or advisory) enabling to master the transactional issues of an infrastructure project (financial, fiscal, legal and/or technical);
- Proven strong commercial skills and pragmatism in decision making;
- Autonomous when monitoring the activity with ability to identify and isolate doubtful points and pro-actively mobilize the necessary resources to sort it out;
- Excellent presentation skills.
- Fluent in English and at least in one of the local languages (Polish, Hungarian, Romanian, Bulgarian, Serbo-Croatian)

## IV Conditions and contacts

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The position will be offered through a long-term contract.

The job will be based in Eastern Europe, with travel in the region (occasionally).

Compensation will be discussed depending on profile and experience. It will include a fixed and a variable part.

## V Recruitments / admissions

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The recruitment period is already opened, and candidates are invited to apply and submit their resume and motivation letters. After an internal review, the selected candidates will receive an email confirming their selection for the admission process.

Selected candidates will perform several interviews, one with the local team, one with the Managing Partner of Finergreen Central Europe and a last one with the CEO of Finergreen.

The first interview will be of a technical nature, where will be assessed the following: (i) financial knowledge, (ii) Excel modelling skills and (iii) Power Point knowledge.

The last two interviews will be of subjective nature, where Finergreen team will assess the motivation of the candidate and future projection.

After the end of the recruitment period, a maximum 2 weeks will be needed to assess the final selected candidate and all the candidates will receive feedback.

## VI Contacts

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Interested candidates should send their application to [sergio.mandru@finergreen.com](mailto:sergio.mandru@finergreen.com) with the subject being **“Vice President position – Eastern Europe”**.

Your cover letter should describe an assignment you performed illustrating your ability to perform as contemplated in the Job Requirements.