

Financial Analyst

Full-time position

M&A and Project Finance – Renewable energy

Based in Nairobi – From January 2022

I Company description

Finergreen is a financial advisory company specialized in renewable energies and the energy transition. Founded in 2013, the company now operates around the world through 10 offices with more than 60 collaborators in total.

We advise our clients (mostly independent industrials, financial institutions or utilities) on strategic projects in either equity (M&A, venture or growth capital) or debt (project finance, private placements, LBOs) transactions. We also provide strategic consulting for Governments and development partners (PPP negotiations, renewable energy programmes development and sector planning).

We have advised over 100 financial transactions to date which led to the development of more than 6 GW of renewable capacity and which have helped startups become cornerstone players of the energy transition around the world.

We strongly believe that financial expertise is required as a fundamental driver of success for entrepreneurs in the energy transition industry given the large amounts of capital that need to be deployed on the long term to drive significant change on our planet.

In order to widen its ability to support renewable energy projects, Finergreen has also developed a fund management activity, is currently managing an investment vehicle dedicated renewable energy financing in Africa and is in the process of raising a second one.

With a strong track record of working with family businesses and entrepreneurs but also with large and international financial institutions, Finergreen is a recognized advisor in the industry while remaining true to the entrepreneurial spirit that was at its inception.

II Job description

You will be based in Nairobi and report directly to the Director East Africa, and you will work in close collaboration with the teams in Nairobi, Abidjan, Cape Town and Paris on active advisory mandates in the Sub-Saharan Africa region, which may be M&A, Project Finance or Strategic Advisory missions.

We require that Analysts assume high levels of responsibility immediately with direct exposure to senior management and clients. It involves meetings and interactions with CEOs, CFOs or senior executives. The position appeals to candidates with hands-on experience or behaviour, who seek a challenging opportunity.

Your main tasks will be:

- Analysis and production activities:
 - Perform preliminary financial analysis of projects or companies;

- Contribute to financial models, either on Project Finance or M&A transactions;
- Draft marketing materials (teasers, info memos, other memos, etc.);
- Marketing activities
 - Manage day-to-day interactions with lenders or investors;
 - Attend meetings and negotiations;
- Execution
 - Monitor due diligence processes;
 - Liaise and coordinate with external advisors (legal, technical, accountants etc...);
 - Manage Q&A process between investors and clients;
- Finergreen activities
 - Carry out market research;
 - Draft client pitches;
 - Contribute to communications, marketing or other material for the company.

In this growing company (60 people at the time of writing), you will get the chance to work in a young and dynamic environment while taking part in all the aspects of our diverse activity. You will acquire strong financial skills (financial structuring, balance sheet analysis, modelling...), and will gain solid knowledge of the energy sectors in various African countries and knowledge related to financial transactions (project finance and M&A) while evolving in an entrepreneurial framework where everyone participates in the growth of the company, where initiative is encouraged and where everyone can make an impact.

III Requirements

The ideal candidate will have an outstanding academic track record from a reputable school or university from which they will have obtained a Master 2 degree with a financial background (or business / engineering with a good financial knowledge).

They have 1 to 3 years full-time experience in advisory (investment bank or M&A/advisory boutique) or investment (investment fund or asset manager); previous experience in infrastructure or project finance in the renewable energy sector is a plus, as well as a previous experience in Sub-Saharan Africa.

They will demonstrate the following skills:

- Dynamism combined with a strong work ethic and a sense of initiative;
- Strong financial analysis and accounting skills, proven financial modelling skills (Excel, VBA);
- Time management, organizational skills and great reliability and adaptability;
- Good written and oral communication skills;
- Excellent presentation skills
- Knowledge of the energy sector and financing ecosystem in Sub-Saharan Africa

They are native or completely fluent in English, both spoken and written. Being comfortable working in French could be a plus.

IV Terms

The position is based in Nairobi, compensation to be discussed based on the profile, including fixed and variable salary.

The position will be opened in January 2022.

V Contact

Please send a resume and cover letter in English with the subject “**Analyst - Nairobi – January 2022 - Name**” to [**careers.africa@finergreen.com**](mailto:careers.africa@finergreen.com)