

Associate – Project Finance/M&A – Renewable energy

Long-term contract, based in Cape Town (South Africa)

From January 2022

A. Company Overview

FINERGREEN is a financial advisory boutique specialised in renewable energies and the energy transition. Founded in 2013, the company now operates around the world through 10 offices with around 50 collaborators in total. The company operates through 3 main areas of financial expertise:

- ▶ **M&A:** Mergers & Acquisitions, venture or growth capital advisory for renewable energy companies;
- ▶ **Project Finance:** Financial advisory with respect to the structuring and raising of equity and/or debt for renewable energy assets;
- ▶ **Strategic Advisory:** Strategic advisory (i.e valuation, model supporting, market intelligence, etc) on the renewable energy market.

FINERGREEN provides funding instrument solutions to assist our clients to address on a critical gap funding need in renewable projects in Africa, with the supports of **our two funds i)** for development equity stakes and **ii)** bridge-to-debt/equity loans during construction risk.

We have advised over 100 financial transactions to date which led to the development of more than 6 GW of renewable capacity and which have helped many start-ups become cornerstone players of the energy transition around the world.

We strongly believe that financial expertise is required as a fundamental driver of success for entrepreneurs in the energy transition industry given the large amounts of capital that need to be deployed on the long term to drive significant change on our planet.

With a strong track record of working with family businesses and entrepreneurs but also with large and international financial institutions, **FINERGREEN** is a recognized advisor in the industry while remaining true to the entrepreneurial spirit that was at its inception.

The Cape Town office was incorporated in July 2021 and is currently working on several projects. The office covers sub-Saharan region with the support of the Abidjan and Nairobi office established in 2016 and 2019.

We have ambitious goals for the coming years and we are looking for autonomous and entrepreneurial profiles that wish to pursue a financial career in a fast-growing company at the heart of the renewables.

FINERGREEN works for a wide panel of key market-makers, either private or public and with high profiles which translates into best-in-class projects. Our goal is therefore to create a world-recognised-brand of financial advisory experts specialised in renewable energies sector.

B. Job description

The position is based in Cape Town where you will join our team as an Associate. You will report directly to the Director of Southern Africa and work in direct contact with the rest of the African team on active advisory mandates during all phases as well as participate in our funds.

You will have the opportunity to support a diversify multicultural team executing the mandates awarded to **FINERGREEN** in the Sub-Saharan Africa region, which may be transactions/projects in M&A, Project Finance or Strategic Advisory.

As an Associate, your main tasks will be:

- ▶ Analysis and production activities:
 - **Build/adjust financial models**, either on Project Finance or M&A transactions;
 - Perform financial analysis;
 - Draft and review marketing materials (i.e IM, teasers, etc)
- ▶ Marketing activities:
 - Manage day-to-day interactions with lenders or investors;
 - Attend meetings and negotiations;
- ▶ Finergreen activities:
 - Carry out market research;
 - Draft and review client pitches;
 - Contribute to communications, marketing or other material for the company;
 - Oversee the work of Junior Analysts on some tasks and participate to the training of Junior Analysts;
 - Participate in the development of the Cape Town office's activities;
 - Participate actively in the office life of a young company that constantly seeks to improve the quality of its services.

FINERGREEN is a human-sized company where you will get the chance to work in a young and dynamic environment while taking part in all the aspects of our diverse activity. You will acquire strong financial skills (financial structuring, balance sheet analysis, modelling...) and will gain solid knowledge related to financial transactions (project finance and M&A) while evolving in an entrepreneurial framework where everyone participates in the growth of the company, where initiative is encouraged and where everyone can make an impact.

C. Requirements

You have a Master's degree (or equivalent) and have followed a financial curriculum with some financial Accounting background - CA. You have 2 to 5 years of experience within top tier firms (whether in a corporate, an advisory firm or an investment fund); previous experience in infrastructure or project finance is a plus and ideally has been exposed to renewable energy transactions.

You have professional and strong personal skills in the following areas:

- ▶ Commitment combined with a strong work ethic and a sense of initiative;
- ▶ Strong financial analysis and accounting skills, proven financial modelling skills (Excel);
- ▶ Excellent proficiency in financial modelling on Excel, including VBA coding;
- ▶ Extensive knowledge of the energy sector and financing ecosystem in Sub-Saharan Africa
- ▶ Extensive product knowledge across financing (and/or advisory) enabling to master the transactional issues of an infrastructure project (financial, fiscal, legal and/or technical)
- ▶ Proven strong commercial skills and pragmatism in decision-making
- ▶ You are autonomous when you master your activity and can identify and isolate doubtful points and pro-actively mobilise the necessary resources to sort it out
- ▶ Excellent presentation skills

You are native or completely fluent in English, both spoken and written. Being comfortable working in French, Portuguese could be a plus.

D. Terms

The position is based in Cape Town, compensation to be discussed based on the profile, including fixed and variable salary.

The position will be opened from January 2022.

E. Contact

Please send a resume and cover letter with the subject "Finergreen Associate Cape Town – Name" to careers.africa@finergreen.com