

**Financial Associate**  
**Full-time Position - long term contract**  
**M&A and Project Finance – Renewable Energies**  
**Based in Dubai – Beginning: ASAP**

## I Company description

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Finergreen is a financial advisory boutique specialized in renewable energies and the energy transition. Founded in 2013, the company now operates around the world through 8 offices with around 50 collaborators in total, of which 20 are based in Paris.

We advise our clients (mostly independent industrials, financial institutions or utilities) on strategic projects in either equity (M&A, venture or growth capital) or debt (project finance, private placements, LBOs) transactions.

We have advised over 100 financial transactions to date which led to the development of more than 6 GW of renewable capacity and which have helped startups become cornerstone players of the energy transition around the world.

We strongly believe that financial expertise is required as a fundamental driver of success for entrepreneurs in the energy transition industry given the large amounts of capital that need to be deployed on the long term to drive significant change on our planet.

With a strong track record of working with family businesses and entrepreneurs but also with large and international financial institutions, Finergreen is a recognized advisor in the industry while remaining true to the entrepreneurial spirit that was at its inception.

The Dubai office was incorporated in May 2018 and is currently working on several projects. The Dubai office covers North Africa, GCC countries, Levant and Central Asia regions.

We have ambitious goals for 2021-2022 and we are looking for autonomous and entrepreneurial profiles that wish to pursue a financial career in a fast-growing company at the heart of the renewables.

More information available on our website: [www.finergreen.com](http://www.finergreen.com) and our LinkedIn page.

## II Job description

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The position is based in Dubai where you will join our team as an Associate. You will work in direct contact with the rest of the team on active advisory mandates at all stages.

We require collaborators to assume high levels of responsibility immediately with direct exposure to senior management and clients. It involves meetings and interactions with CEOs, CFOs or senior executives. The position appeals to candidate with hands-on experience or behaviour who seek a challenging opportunity.

As an Associate, you will act as project leader on projects. Your main tasks will be:

- ▶ Analysis and production activities:
  - Perform financial analysis of projects or companies;
  - Build financial models, either on Project Finance or M&A transactions;
  - Draft and review marketing materials (teasers, info memos, other memos, etc.);
- ▶ Marketing activities
  - Manage day-to-day interactions with lenders or investors;
  - Attend or lead meetings and negotiations;
- ▶ Execution
  - Monitor and facilitate due diligence processes;
  - Liaise and coordinate with external advisors (legal, technical, accountants etc...);
  - Manage Q&A process between investors and clients;
- ▶ Finergreen activities
  - Carry out market research;
  - Draft and review client pitches;
  - Contribute to communications, marketing or other material for the company;
  - Participate in the development of the MENA office's activities;
  - Participate actively in the office life of a young company that constantly seeks to improve the quality of its services.

Finergreen is a human-sized company where you will get the chance to work in a young and dynamic environment while taking part in all the aspects of our diverse activity. You will acquire strong financial skills (financial structuring, balance sheet analysis, modelling...) and will gain solid knowledge related to financial transactions (project finance and M&A) while evolving in an entrepreneurial framework where everyone participates in the growth of the company, where initiative is encouraged and where everyone can make an impact.

### III Job requirements

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The ideal candidate will have an outstanding academic track record from a top-level school or university from which they will have obtained a Bachelor's degree with a financial background (or business / engineering with a good financial knowledge).

They have 3 to 5 years of full-time experience in advisory (investment bank or M&A/advisory boutique) or investment (investment fund or asset manager); previous experience in infrastructure or project finance is a plus ; and have been significantly exposed to renewable energy transactions.

They will demonstrate the following skills:

- Dynamism combined with a strong work ethic and a sense of initiative;
- Strong financial analysis and accounting skills, proven financial modelling skills (Excel);
- Excellent proficiency in financial modelling on Excel, including VBA coding;
- Strong knowledge of financial concepts, financial contracts, and transactional issues;
- Ability to take initiatives;
- Ability to show responsibility for assigned tasks;
- Time management, organizational skills and great reliability;
- Native English, speaking Arabic would be a plus

In addition to the above, we would highly value past experiences related to transactions made in some key countries such as Morocco, Tunisia, GCC, Central Asia or other MENA countries.

## IV Job offer and conditions

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The position will be offered through a long-term contract, starting ASAP. The job will be based in Dubai.

Compensation will be discussed depending on profile and experience. Compensation will include fixed and variable components, in addition to benefits (e.g. healthcare, telecom, etc.).

## V Contacts

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Interested candidates should send their application, with a CV and a cover letter, to Antoine POUSSARD ([apo@finergreen.com](mailto:apo@finergreen.com)) with the subject being “**Associate MENA – Q3 2021**”.

Your cover letter should describe an assignment you performed illustrating your ability to perform as contemplated in the Job requirements section.