



financial
advisory boutique
for renewables

WE FOCUS ON

renewable energy

SOLAR

Solar energy is known as one of the most scalable of all renewable energies and Finergreen's core expertise among renewables. Offering a complete variety of project expertise, Finergreen's strategy is flexible to fit all types of solar industry needs including, on-grid / off-grid and contract structure such as feed-in tariff, PPA and merchant.



STORAGE

Storage is a cornerstone to sustainable development within renewable energy and a substitute to conventional energy. Finergreen is actively promoting new business models such as battery storage, hybrid systems or pumped-storage plants.

WIND

Wind power has been utilized by humans for many centuries and understood as one of the fastest and innovating technologies. Focusing on project finance, Finergreen has been at the cutting-edge of finance practices working continuously with wind transactions at a global scale.

BIOMASS

Biomass including Biogas and Waste to Energy are key components for sustainable energy production. Deposited in a landfill or utilized in a biomass operation, organic materials deliver power on a 24/7 and full load basis. Since establishment, Finergreen has been strongly committed to accelerating the development of this industry by leading several challenging projects to financial close.

HYDRO

Hydropower generates today most of the world's renewable electricity and is still to be deployed in many countries especially in Africa where Finergreen has developed a strong expertise in impactful run-of-rivers projects.

Finergreen is a specialist in the management of transactions, working as:

- **Sell-side advisor** for brownfield or greenfield assets
- **Buy-side advisor** for identified transactions
- **Fundraiser** for assets and corporate mandates
- **Joint-venture** or **external growth advisor**

MERGERS & ACQUISITIONS



WE ARE

structuring and executing transactions that maximize value creation for our clients

Finergreen has the expertise and agility to tap the most relevant source of financing, from commercial banks, DFIs and private finance providers.

Finergreen's expertise in project finance includes:

- **Equity** or **quasi equity**
- Senior & junior **long-term financing**
- **Mezzanine** or **bond** financing
- **Grants** (especially for emerging markets)

PROJECT FINANCE



WE ARE

designing and executing the most suitable financing for your projects

Finergreen's strategic practice provides assistance in decision making and business development through a wide range of services:

- **Financial modeling**
- **Independent valuation**
- **Due diligences**
- **Development & contracting services**
- **Market intelligence**
- **Training courses**

STRATEGIC ADVISORY



WE ARE A MULTICULTURAL TEAM

deal making oriented

OUR MANAGING PARTNERS



Damien RICORDEAU
13 years of experience of which 8 in renewable energy industry
> Groupe Edmond de Rothschild



Carlos MARRÓN
11 years of experience of which 5 in renewable energy industry
> PwC, Epiphany Funds, Four Asset Group



Pablo ARBONA
14 years of experience of which 12 in renewable energy industry
> Rubicon Capital Advisors, FRV



Renaud VALLIER
13 years of experience of which 12 in renewable energy industry
> Velocita, Naskéo, Vinci, Vol-V, Mott MacDonald



Jean-Jacques NGONO
13 years of experience of which 6 in renewable energy industry
> ECP, Oppenheimer & Son, Rothschild



Théo BARALLON
8 years of experience of which 6 in renewable energy industry
> Crédit Agricole CIB, Urgo, Eurocopter



Louis CATALA
8 years of experience of which 6 in renewable energy industry
> Emenda, Start-up



Antoine POUSSARD
17 years of experience of which 4 in renewable energy industry
> CBD Bank, Royal Bank of Scotland, Dexia



Rohan SINGH
12 years of experience of which 6 in renewable energy industry
> Auriverde, BMCE, Société Générale



International financial advisory boutique operating all over the world through

8 OFFICES

50+ PROFESSIONALS
10 nationalities and 15 spoken languages

Strong track record representing €2.1bn of financial closings
115+ TRANSACTIONS as of September 2020

Involvement in 6.0 GW of renewable energy projects

working worldwide

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